

REGULAR MEETING

May 03, 2021
6:30 p.m.

MEMORANDUM

G.7 Award Contract – Computer Lab and Administrative Devices Mr. Sederlund

RECOMMENDED MOTION: “That the Chippewa Valley Schools Board of Education award a contract to Presidio Networked Solutions totaling \$2,526,244.28 for the purchase and installation of computer lab and office computer devices throughout the District.”

RATIONALE: This project will consist of the purchase and installation of computer labs and office computers throughout the District. The elementary computer labs will also receive charging carts for the laptop devices.

The bid was reviewed and approved by the Technology Sub-Committee on April 19th, 2021. Funding will come from the 2018 Bond Issue Program for this purchase.



Chippewa Valley Schools
 Bid Package 19-T08
 Due: April 13, 2021 at 2:00PM

	Presidio	Sehi
Bid Bond Included	YES	YES
Familial Disclosure Included	YES	YES
Asbestos Notification	YES	YES
Iran Sanctions Act Form Included	YES	YES
Criminal Background Check Form Included	YES	YES
Addendum #1/Q&A Responses Acknowledged	YES	YES
Bid 17230(A) Computer Lab & Administrative Staff Desktops		
17230(A) Computer Lab & Administrative Staff Desktops Base Bid	2,411,862.98	2,380,061.95
17230(A) Computer Lab & Administrative Staff Desktops Deduct for Taxes	0.00	0.00
17230(A) Computer Lab & Administrative Staff Desktops Allowance (included in base)	10,000.00	10,000.00
17230(A) Alternates		
17230(A) - Alternate #1: Deduct for lower specs for all 2,140 devices	-583,707.02	-462,240.00
17230(A) - Alternate #2: Deduct for lower specs for 1,267 devices	-451,708.06	-324,352.00
17230(A) - Alternate #3: Cost to image devices offsite	0.00	0.00
17230(A) - Alternate #4: Deduct Year Five Warranty	-32,374.04	-66,151.68
17230(A) Voluntary Alternates		
17230(A) Voluntary Alternate #1: Optiplex 7090 Ultra desktops	-66,549.79	
17230(A) Voluntary Alternate #2: Micro Vertical stand for MFF	-56,164.04	
17230(A) Voluntary Alternate #1: HP 600 Mini		108,787.50
17230(A) Voluntary Alternate #2: HP 800 Mini		166,199.87
17230(A) Voluntary Alternate #9: Windows 10 Pro desktops (not 10 Home Advanced)		29,960.00
17230(A) Voluntary Alternate #12: Behind monitor stand		-108,861.80
Bid 17230(B) Administrative Staff Laptops		
17230(B) Administrative Staff Laptops Base Bid	305,559.15	314,543.37
17230(B) Administrative Staff Laptops Deduct for Taxes	0.00	0.00
17230(B) Administrative Staff Laptops Allowance (included in base)	10,000.00	10,000.00
17230(B) Alternates		
17230(B) - Alternate #5: Cost to image devices offsite	0.00	0.00
17230(B) - Alternate #6: Deduct Year Five Warranty	-16,135.11	-77,026.96
17230(B) - Alternate #7: Deduct Year Three Battery Warranty	-15,858.51	included
17230(B) Voluntary Alternates		
17230(B) Voluntary Alternate #3: Elitebook 850 G8		42,132.09
17230(B) Voluntary Alternate #4: Probook 650 G8		3,909.36
17230(B) Voluntary Alternate #5: Staymobile 4-yr 4 Starwarranty (not on alt laptops)		-27,627.60
17230(B) Voluntary Alternate #10: Windows 10 Pro laptops (not 10 Home Advanced)		7,020.00
17230(B) Voluntary Alternate #11: 5-yr HP warranty (not 5-yr ACD)		-66,757.60
Bid 17230(C) Classroom Charging Units for Laptops		
17230(C) Classroom Charging Units for Laptops Base Bid	388,280.00	254,265.00
17230(C) Deduct for not accepting MS/HS Charging Units	-61,200.00	-85,425.00
17230(C) Addition for charging power cords		125,658.00
17230(C) Classroom Charging Units for Laptops Deduct for Taxes	0.00	0.00
17230(C) Classroom Charging Units for Laptops Allowance (included in base)	5,000.00	5,000.00
17230(C) Voluntary Alternates		
17230(C) Voluntary Alternate #3: Upgrade elementary carts to Ergatron Zip 40	14,650.00	
17230(C) Voluntary Alternate #6: Anywhere Cart & Cabinet for ES/MS/HS		34,390.00
17230(C) Voluntary Alternate #7: Spectrum Collectiv8 for MS/HS		51,850.00
17230(C) Voluntary Alternate #8: Spectrum Collect 10 Locker for MS/HS		56,525.00
17230(A)		
Can Chippewa Valley Schools take the Indicated Tax Deduct?	N/A	N/A
17230(A) Base Bid with Tax Deduct	2,411,862.98	2,380,061.95
17230(A) Total Bid with Tax Deduct & Accepted Voluntary Alternate(s)	1,893,605.13	2,055,709.95
17230(B)		
Can Chippewa Valley Schools take the Indicated Tax Deduct?	N/A	N/A
17230(B) Base Bid with Tax Deduct	305,559.15	314,543.37
17230(B) Total Bid with Tax Deduct & Accepted Voluntary Alternate(s)	305,559.15	321,563.37
17230(C)		
Can Chippewa Valley Schools take the Indicated Tax Deduct?	N/A	N/A
17230(C) Base Bid with Tax Deduct	388,280.00	254,265.00
17230(C) Total Bid with Tax Deduct & Accepted Voluntary Alternate(s)	327,080.00	294,498.00
Post-Bid Interview	04.15.21 @ 9:00am	04.15.21 @ 10:00
Recommendation	2,526,244.28	2,671,771.32

Recommended low, qualified, bidder



Client Name: Chippewa Valley Schools
 Bid Package Name: Computer Lab and Administrative Staff Devices
 Bid Package Number: 19-T08
 Bid Sections: 17230(A) Computer Lab & Administrative Staff Desktops
 Bid Package Due Date: April 13, 2021 @ 2:00pm

Bidder's Contact Information Bid Amount Comments/Notes

FRESIDIO
 48325 ALPHA DR.,
 SUITE 150
 WIXOM, MI 48393

Bid Section: 17230(A)
 Base Bid: 2,411,862.98
 Alternate #1: -583,707.02
 Alternate #2: -451,708.06
 Alternate #3: n/a
 Alternate #4: -32,374.04
 VA 1: -66,549.79
 VA 2: -56,164.04

Bid Bond/Security Y/N
 Familial Disclosure Y/N
 Asbestos Notification Y/N
 Iran Sanctions Affidavit Y/N
 Criminal Background Check Y/N
 Addendum 1 Y/N

SEH COMPUTER
 PRODUCTS, INC.
 2930 BOND ST.
 ROCHESTER HILLS, MI
 48309

Bid Section: 17230(A)
 Base Bid: 2,380,061.95
 Alternate #1: -361,660
 Alternate #2: -547,840
 Alternate #3: n/a - zero
 Alternate #4: -66,151.68
 VA1 +108,787.50
 VA2 +166,199.87
 VA9 +29,960

Bid Bond/Security Y/N
 Familial Disclosure Y/N
 Asbestos Notification Y/N
 Iran Sanctions Affidavit Y/N
 Criminal Background Check Y/N
 Addendum 1 Y/N
 VA12: -108,861.80

~~Bid Section: 17230(A)
 Base Bid:
 Alternate #1:
 Alternate #2:
 Alternate #3:
 Alternate #4:
 Bid Bond/Security Y/N
 Familial Disclosure Y/N
 Asbestos Notification Y/N
 Iran Sanctions Affidavit Y/N
 Criminal Background Check Y/N
 Addendum 1 Y/N~~

~~Bid Section: 17230(A)
 Base Bid:
 Alternate #1:
 Alternate #2:
 Alternate #3:
 Alternate #4:
 Bid Bond/Security Y/N
 Familial Disclosure Y/N
 Asbestos Notification Y/N
 Iran Sanctions Affidavit Y/N
 Criminal Background Check Y/N
 Addendum 1 Y/N~~

Bid Tabulation Completed By: Bama Harrington
 Date Completed: 4-13-2021



Client Name: Chippewa Valley Schools
 Bid Package Name: Computer Lab and Administrative Staff Devices
 Bid Package Number: 19-T08
 Bid Sections: 17230(B) Administrative Staff Laptops
 Bid Package Due Date: April 13, 2021 @ 2:00pm

Bidder's Contact Information	Bid Amount	Comments/Notes
PRESIDIO 48325 ALPHA DR., SUITE 150 WIXOM, MI 48393	Bid Section: 17230(B)	Bid Bond/Security Y/N
	Base Bid: 305,559.15	Familial Disclosure Y/N
	Alternate #5: n/a	Asbestos Notification Y/N
	Alternate #6: -16,135.11	Iran Sanctions Affidavit Y/N
	Alternate #7: -15,858.51	Criminal Background Check Y/N
		Addendum 1 Y/N

SEHI COMPUTER PRODUCTS, INC. 2930 BOND ST. ROCHESTER HILLS, MI 48309	Bid Section: 17230(B)	Bid Bond/Security Y/N
	Base Bid: 314,543.37	Familial Disclosure Y/N
	Alternate #5: n/a - zero	Asbestos Notification Y/N
	Alternate #6: -77,026.95 (A6)	Iran Sanctions Affidavit Y/N
	Alternate #7: n/a - zero	Criminal Background Check Y/N
	VA3: +42,132.09	Addendum 1 Y/N
	VA4: +3,909.36	VA10: +7,020
	VA5: -27,627.60	VA11: -66,757.60

 Bid Section: 17230(B) Base Bid: Alternate #5: Alternate #6: Alternate #7: 	Bid Bond/Security Y/N
	Familial Disclosure Y/N
	Asbestos Notification Y/N
	Iran Sanctions Affidavit Y/N
	Criminal Background Check Y/N
	Addendum 1 Y/N

 Bid Section: 17230(B) Base Bid: Alternate #5: Alternate #6: Alternate #7: 	Bid Bond/Security Y/N
	Familial Disclosure Y/N
	Asbestos Notification Y/N
	Iran Sanctions Affidavit Y/N
	Criminal Background Check Y/N
	Addendum 1 Y/N

Bid Tabulation Completed By: Laura Harrington
 Date Completed: 4-13-2021



Client Name: Chippewa Valley Schools
 Bid Package Name: Computer Lab and Administrative Staff Devices
 Bid Package Number: 19-T08
 Bid Sections: 17230(C) Classroom Charging Units
 Bid Package Due Date: April 13, 2021 @ 2:00pm

Bidder's Contact Information	Bid Amount	Comments/Notes
PRESIDIO 48325 ALPHA DR., SUITE 150 WIXOM, MI 48393	Bid Section: 17230(C)	Bid Bond/Security Y/N
	Base Bid: 388,280	Familial Disclosure Y/N
	VA: 14,650	Asbestos Notification Y/N
		Iran Sanctions Affidavit Y/N
		Criminal Background Check Y/N
		Addendum 1 Y/N

SEHI COMPUTER PRODUCTS, INC. 2930 BOND ST. ROCHESTER HILLS, MI 48309	Bid Section: 17230(C)	Bid Bond/Security Y/N
	Base Bid: 254,265	Familial Disclosure Y/N
	VA6: + 34,390	Asbestos Notification Y/N
	VA7: + 51,850	Iran Sanctions Affidavit Y/N
	VA8: + 56,525	Criminal Background Check Y/N
		Addendum 1 Y/N

 Bid Section: 17230(C) Base Bid: 	Bid Bond/Security Y/N
	Familial Disclosure Y/N
	Asbestos Notification Y/N
	Iran Sanctions Affidavit Y/N
	Criminal Background Check Y/N
	Addendum 1 Y/N

 Bid Section: 17230(C) Base Bid: 	Bid Bond/Security Y/N
	Familial Disclosure Y/N
	Asbestos Notification Y/N
	Iran Sanctions Affidavit Y/N
	Criminal Background Check Y/N
	Addendum 1 Y/N

Bid Tabulation Completed By: Laura Harrugh
 Date Completed: 4-13-2021