

REGULAR MEETING

April 17, 2023
6:30 p.m.

MEMORANDUM

G.2 Award Contract – High School Scoreboard Installation

Mr. Sederlund

RECOMMENDED MOTION: “That the Chippewa Valley Schools Board of Education award a contract totaling \$129,000.00 to Shoreview Electric for the installation of new scoreboards at both high schools.”

RATIONALE: This project includes removing the existing stadium scoreboards at Chippewa Valley High School and Dakota High School and installing the new scoreboards that the district previously purchased.

Funding will come from 2018 Bond. These projects are scheduled to completed by August 11, 2023.

This information was reviewed with the Building & Site Sub-Committee on Monday, April 17, 2023.

Barton Malow

April 10, 2023

Mr. Scott Sederlund
Assistant Superintendent of Business and Operations
Chippewa Valley Schools
19120 Cass Avenue
Clinton Township, Michigan 48038
Email: ssederlund@cvs.k12.mi.us

Subject: Chippewa Valley Schools
Bid Package No. 5B: High School Stadium Scoreboard Installation
Award Recommendation

Dear Mr. Sederlund,

Representatives from Barton Malow and Wakely Associates evaluated the bid proposals for Bid Package 5B - High School Stadium Scoreboard Installation. This project includes removing the existing stadium scoreboards at Chippewa Valley High School and Dakota High School and installing the new scoreboards that the district previously pre-purchased. It is the recommended motion that the Chippewa Valley Schools Board of Education awards the following contract as presented:

<u>Bid Category</u>	<u>Contractor</u>	<u>Amount</u>
050000 Scoreboard Installation	Shoreview Electric, Clinton Twp	\$129,000

This project was advertised in the local paper, State website, and posted online on Building Connected during the month of March 2023. Multiple bids were received on March 31, 2023. A post-bid review was conducted with the apparent low bidder and everything was found to be in order. The above contractor is the low, qualified bidder.

The project will begin in the Spring of 2023 and be complete in August 2023. The bid tabulation is attached for review.

Please feel free to contact me at 586-615-1332 or jeff.atkins@bartonmalow.com if you have any questions or comments regarding this award recommendation.

Sincerely,
BARTON MALOW BUILDERS


Jeff Atkins
Project Executive

copy: Ken Hauer - Chippewa Valley Schools
Brian Smilnak - Wakely Associates
Bruce Binning, Austin Hickner - Barton Malow

Attachment(s): bid tabulation form

**CHIPPEWA VALLEY SCHOOLS
2018 BOND PROGRAM
BP58 2023 PROJECTS
BID TABS**

BID OPENING: 3/31/23 at 1:00 pm

Contractor	Base Bid	Bid Bond	Bid Forms	Addendum(s) 1&2	Comments
050000 - SCOREBOARD INSTALLATION					
Shoreview Electric Co.	\$129,000.00	Y	Y	Y	Award Recommendation
Commercial Construction Inc.	\$152,000.00	Y	Y	Y	
Innovated Energy Controls	\$208,370.00	Y	Y	Y	included electrical work
Megallft	late bid				\$154,702.30
Allied Signs	no bid				project is too big
Men of Steel	no bid				Do not want to do concrete work
Judd	no bid				

REGULAR MEETING

April 17, 2023
6:30 p.m.

MEMORANDUM

G.3 Approve Student Laptops and Carts Contract

Mr. Sederlund

RECOMMENDED MOTION: “That the Chippewa Valley Schools Board of Education approve a contract totaling \$2,260,707.07 to People Driven Technology, Inc., for new student laptops and carts.”

RATIONALE: This project includes the purchase, installation, and integration of 85 managed laptop carts and laptops for the elementary school’s district wide. The laptops and carts will be deployed to the K-2 classrooms.

The bid pricing was reviewed and approved by the Technology Services Department and Technology Sub-Committee. Funding will be allocated between the 2018 Bond Fund (\$2,087,247.47) and the General Fund (\$173,459.60) for this purchase.



Metro Technology Services IT, Inc.
 59 North Walnut Street, Suite 202
 Mount Clemens, MI 48043
 Phone: (586) 203-8423

Chippewa Valley Schools
 BP 19-T12 Letter of Recommendation
 April 10, 2023

Ms. Sarah Monnier-White
 Director of Information Technology
 Chippewa Valley Schools
 19120 Cass Avenue
 Clinton Township, MI 48038

Re: Chippewa Valley Schools
 2018 Bond Issue
 BP 19-T12 – Student Laptops & Classroom Charging Carts

Dear Ms. Monnier-White,

Metro Technology Services, along with Chippewa Valley Schools' staff, have evaluated the bid proposals for Bid Package 19-T12 – Student Laptops & Classroom Charging Carts.

The bid package provided for two separate scopes of work:
 BP19-T12 – 17230 (A) – Student Laptops (3,500)
 BP19-T12 – 17230 (B) – Classroom Charging Carts (85)

Section 17230 (A) includes the acquisition and implementation of 3,500 Student Laptops for 12 elementary schools. The Base Bid includes imaging, installation of laptops into charging carts, extended battery service, and five-year mail-in and accidental warranty. In addition, removal/data-wipe/recycling of previous equipment is included.

We received five bid responses for Section 17230 (A). We recommend accepting the base bid from the qualified low bidder, People Driven Technology, Inc. This purchase will be paid using 2018 bond funds. Due to the necessary transition to one-to-one learning, some bond funds were reallocated to cover this additional student laptop purchase.

This recommended solution remains within the 2018 Bond budget:

Bid Category	Scope	Vendor	Contract Amount
Base Bid 17230 (A)	Student Laptops	People Driven Technology, Inc.	<u>\$ 2,087,247.47</u>
Total Contract Award:			\$ 2,087,247.47

Section 17230 (B) includes the purchase and deployment of 85 mobile classroom charging carts to house the student laptops provided for in Section 17230 (A). The base bid includes 85 carts that can house up to 36 laptops each and are pre-wired with USB-C charging cables. The bid includes a five-year mechanical and three-year electrical warranty. These carts will be deployed to K-2 classrooms at each elementary district-wide.

We received six bid responses for Section 17230 (B). We recommend accepting the lowest qualified bid from People Driven Technology, Inc. This purchase will be accounted for from the 2023-2024 operational budget. Carts will not be received prior to July 1, 2023, and are expected to be able to be deployed for the start of the 2023-24 school year.

Metro Technology Services IT, Inc.
59 North Walnut Street, Suite 202
Mount Clemens, MI 48043
Phone: (586) 203-8423

It is recommended that the Chippewa Valley Schools' Board of Education award the contract as presented:

Bid Category	Scope	Vendor	Contract Amount
Base Bid 17230 (B)	Classroom Charging Carts	People Driven Technology, Inc.	<u>\$ 173,459.60</u>
Total Contract Award:			\$ 173,459.60

A bid tabulation and unit pricing sheet are attached herewith.

Please feel free to contact me at (248) 212-4532 if you should have any questions or comments regarding this award recommendation.

Sincerely,

Angela Fucich
Metro Technology Services IT, Inc.

cc: Scott Sederlund, Chippewa Valley Schools
Tom Giachino



Client Name: Chippewa Valley Schools
 Bid Package Name: Student Laptops & Classroom Carts
 Bid Package Number: 19-T12
 Bid Section: 17230 (A) & 17230 (B)
 Bid Package Due Date: Thursday, March 23, 2023 at 2:00PM

Bidder's Contact Information	Bid Amount	Comments/Notes
Yeo and Yeo Technology 5300 Bay Rd, Ste 200 Saginaw, MI 48604	17230 (A): \$3,591,500.00	Bid Bond/Security Yes
	17230 (B): \$257,225.00	Familial Disclosure Yes
		Asbestos Notification Yes
		Iran Sanctions Affidavit Yes
		Criminal Background Check Yes
		Addendum 1 Yes
Sehi Computer Products Inc. 2930 Bond Street Rochester Hills, MI 48309	17230 (A): \$4,010,835.00	Bid Bond/Security Yes
	17230 (B): \$235,214.90	Familial Disclosure Yes
		Asbestos Notification Yes
		Iran Sanctions Affidavit Yes
		Criminal Background Check Yes
		Addendum 1 Yes
Trafera, LLC 2550 University Ave W, Ste 315-S Rochester Hills, MI 48309	17230 (A): \$4,322,642.90	Bid Bond/Security Yes
	17230 (B): \$111,209.90	Familial Disclosure Yes
		Asbestos Notification Yes
		Iran Sanctions Affidavit Yes
		Criminal Background Check Yes
		Addendum 1 Yes
Bluum of Minnesota, LLC 1771 Energy Park Dr, Ste 100 St. Paul, MN 55108	17230 (A): NO BID	Bid Bond/Security Yes
	17230 (B): \$191,270.41	Familial Disclosure Yes
		Asbestos Notification Yes
		Iran Sanctions Affidavit Yes
		Criminal Background Check Yes
		Addendum 1 Yes
Virtucom, Inc. 1 Sun Ct NW Peachtree Corners, GA 30092	17230 (A) #1: \$3,787,500.00	Bid Bond/Security Yes
	17230 (B) #1: \$216,775.00	Familial Disclosure Yes
	17230 (A) #2: \$2,923,000.00	Asbestos Notification Yes
	17230 (B) #2: \$216,775.00	Iran Sanctions Affidavit Yes
	17230 (A) #3: \$3,052,500.00	Criminal Background Check Yes
	17230 (B) #3: \$216,775.00	Addendum 1 No
	17230 (A) #4: \$3,329,000.00	
	17230 (B) #4: \$216,775.00	
People Driven Technology, Inc. 39205 Country Club Dr, Ste C-16 Farmington Hills, MI 48331	17230 (A): \$2,087,247.47	Bid Bond/Security Yes
	17230 (B): \$173,459.60	Familial Disclosure Yes
		Asbestos Notification Yes
		Iran Sanctions Affidavit Yes
		Criminal Background Check Yes
		Addendum 1 Yes

Bid Tabulation Completed By: Ken Wosik
 Date Completed: 3/23/2023



Item	Reference #	Description	Quantity	Unit Price	Extended
Base Bid Section 17230 (A) Student Laptops					
Latitude 3420	3000147991743.1	Dell Latitude 3420: Intel i5-1135G7, 8GB RAM (1x8GB), M.2 256GB PCIe NVMe Class 35 Solid State Drive, 14.0" HD (1366x768) Non-Touch display with camera and microphones, 4-Cell 54 Whr Battery, 65-Watt USB-C AC Adapter, Intel WiFi 6 AX201 2x2 802.11AX, RJ45, HDMI, (1) USB-C, (3) USB, MS Windows 10/11 Pro, Dell Five-Year Mail-In Service, Dell Extended Battery Service for years 2 and 3, Dell Five-Year Accident Protection.	3500	\$551.25	\$1,929,375.00
Services		PDT Deployment/Recycling Services- Image laptops (3500), asset tag laptops (3500), place (3060) laptops in (85) carts, deliver to 12 Elementary Schools, deliver remaining 440 spare laptops to admin building. Collect, data wipe, and recycle/dispose of approximately (2400) Dell Latitude 3340 laptops and (81) Dell carts	3500	\$32.00	\$112,000.00
		Owner Allowance	1	\$25,000.00	\$25,000.00
Subtotal					\$2,066,375.00
Performance Bond					\$20,872.47
Total 17230 (A)					\$2,087,247.47
Base Bid Section 17230 (B) - Classroom Charging Carts					
Latitude 3420	3000147992935.1	Dell Mobile Computing Cart Unmanaged CMPT36: Dell Compact USB-C Charging Cart - 36 Devices (Prewired for USB-C laptops)	85	\$1,785.00	\$151,725.00
		Owner Allowance	1	\$20,000.00	\$20,000.00
Subtotal					\$171,725.00
Performance Bond					\$1,734.50
Total 17230 (B)					\$173,459.60

REGULAR MEETING

April 17, 2023
6:30 p.m.

MEMORANDUM

G.4 Approve Purchase of School Bus Video System

Mr. Sederlund

RECOMMENDED MOTION: “That the Chippewa Valley Schools Board of Education approve Pro-Vision Video Systems for the purchase of a new bus camera and video system for a total of \$252,039.66. This contract includes the purchase, installation, and warranty of the HD Ultra Low Profile Camera Systems, 5-year cloud licenses, and training.”

RATIONALE: Aggressive pricing was obtained through the TIPS national cooperative bid contract #210801. In accordance with State law and the Board Policy for Cooperative Purchasing (#6440), cooperative purchasing enables this aggregation of purchases from schools nationwide in joint ventures that maximizes value for each dollar spent.

The TIPS pricing was reviewed and approved by the Transportation and Business Offices. Funding will come from the 2018 Bond for this purchase.

TIPS/TAPS CONTRACTS

Chippewa Valley Schools
19120 Cass Ave., Clinton Twp., MI

TIPS Contract #210801

The Interlocal Purchasing System (TIPS) is sponsored by the Region VIII Education Service Center (ESC8) located at 4845 US Highway 271 North, Pittsburg, Texas (Camp County) and is governed by the Region 8 ESC Board of Directors. The Interlocal Purchasing System is available for use by all public and private schools, colleges, universities, cities, counties, and other government entities. All awarded contracts through the TIPS program have been awarded under the Competitively Bid Process and received a Contract from TIPS Governing Board of Directors. The below quotation is based on the product requested under contract number TIPS #210801

MFG	Part Number	Description	QTY	Price	Ext Price
Pro-Vision	DVR-908LP4-256	1080P HD Hybrid Base KIT with (4) Ultra Low Profile Camera Kits [256GB]	71	\$1,481.63	\$105,195.73
Pro-Vision	DVR-922	1080P AHD Dash Camera Kit	71	\$239.80	\$17,025.80
Pro-Vision	DVR-920	AHD 1080p Exterior Side Camera Kit	142	\$239.80	\$34,051.60
Pro-Vision	Conn-3YR	3-Year License Connect Software	71	\$229.59	\$16,300.89
Pro-Vision	PV-Install	Professional Installation	71	\$1,113.27	\$79,042.17
Pro-Vision	Freight	Standard UPS Shipping	1	\$423.47	\$423.47
				Total	\$252,039.66

* Pricing does not include any state or local taxes
 ** Discounted pricing based on a combination of all equipment and services.

Contact Information for TIPS Contract #210801
Supplier Contact Information
 Pro-Vision Video Systems
 8625 Byron Commerce Dr. S.W.
 Byron Center, MI 49315
 1.800.576.1126

March 29th, 2023



Chippewa Valley Schools Transportation Department

To: Scott Sederlund, Asst. Superintendent of Business/Operations
From: Tracy Chapman, Director of Transportation
Date: April 11, 2023
RE: School Bus Cameras

Chippewa Valley Schools currently has three different camera systems in our buses. All of them are older technology and an antiquated track tape system. As new buses were ordered, different camera systems were installed as replacements and technology moved forward in the industry.

Over the past several months, we have encountered multiple failures in our old camera systems when trying to retrieve video of incidences that occurred or alleged on or around our school buses. None of the concerns can be proven or dispelled with factual video evidence as the tapes or camera system was defective.

And when the cameras do work, the videos are often grainy, very difficult to use, and there is a lag time waiting for a bus to arrive back to base to retrieve and replace the tape for a supervisor to review is extremely cumbersome.

We reviewed three different bus video systems and ProVision Video Systems is the best solution for Chippewa Valley. Provision is an industry-leader and provides the most up-to-date technology on the market for school buses. The ProVision System utilizes:

1. A Wi-Fi system so there is no longer a tape.
2. Real-time data monitoring.
3. The video downloads as soon as a bus nears a Wi-Fi area.
4. The system is very user friendly.
5. HD dual lens stop arm camera will automatically detect and record vehicles illegally passing a school bus.
6. There will be a camera placed forward facing to view oncoming traffic for collision detection which will benefit CVS to allow our staff to rely on video evidence rather than opinion in an accident.

Accordingly, I am recommending that we purchase the ProVision Video Systems for our transportation bus fleet of approximately 71 buses. Thank you for your time and consideration.