

REGULAR MEETING

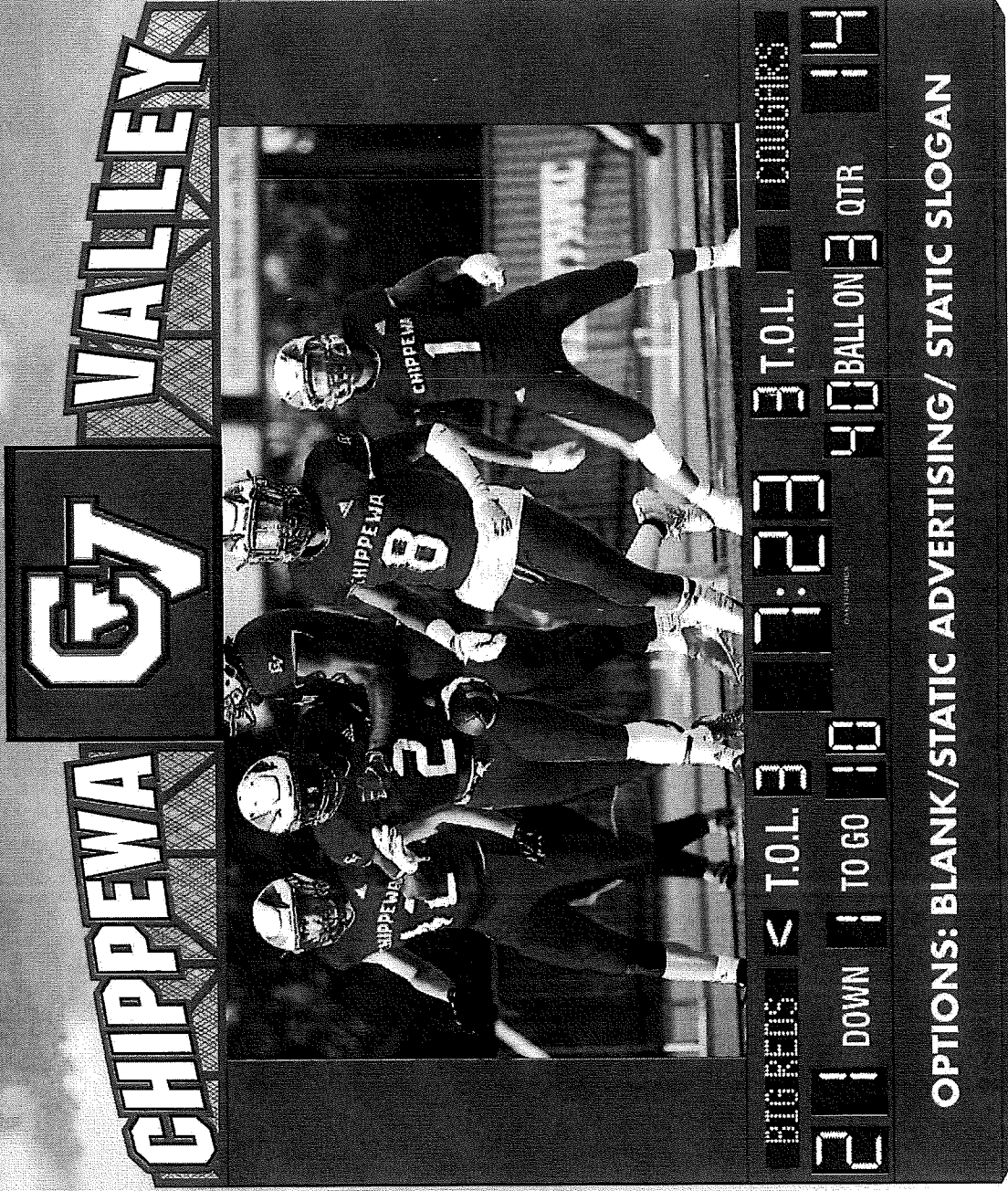
September 12, 2022  
6:30 p.m.

**MEMORANDUM**

**F.2 Approve Cooperative Bid Award for Stadium Scoreboards Mr. Sederlund**

RECOMMENDED MOTION: “That the Chippewa Valley Schools Board of Education approve a contract award to Daktronics, Inc. in the amount of \$525,548 for the purchase of 2 high school stadium electronic and video scoreboards, utilizing the OMNIA Partners bid cooperative program.”

RATIONALE: Aggressive pricing was obtained through the OMNIA Partners #R220601 bid cooperative contract, of which Chippewa Valley Schools is a member. This recommendation was approved by Building & Site on September 12, 2022, and funding will come from the 2018 Building & Site Fund.



- Sound System  
SS-1500HD-D w/ Copy  
6' high x 8' wide
- Arched Truss w/ Routed Letters  
DA-1006-32  
4' high x 12' wide @2
- LED Display  
LVX-155MD-288x504  
Active Area: 14.4' x 25.2'  
Side Panels (NBacklit):  
14.4' x 3.4' @2
- Scoreboard  
FB-2037AV w/ TNMCs  
4' high x 32' wide
- Sponsor Panel (NBacklit)  
3' high x 32' wide

PRODUCTION READY ARTWORK NEEDED FOR:  
CV Logo

08/01/2022 (Rev 0) Concept Chippeawa Valley HS\_MI Stadium FB-2037 LVX-155MD-288x504 (1)

**CHIPPEWA VALLEY HIGH SCHOOL CLINTON TOWNSHIP, MI**

THIS ARTWORK IS PROTECTED UNDER FEDERAL AND INTERNATIONAL COPYRIGHT LAW. EXPRESSED PERMISSION FROM DAKTRONICS INC IS REQUIRED FOR REPRODUCTION. RENDERINGS ARE FOR THE EXCLUSIVE USE OF DAKTRONICS' CUSTOMERS AND A CUSTOMER'S PARTNERS. RENDERINGS ARE CONCEPTUAL IN NATURE AND ALTERATIONS MAY OCCUR DURING THE DESIGN AND INSTALLATION PROCESS. THEREFORE, THESE RENDERINGS DO NOT REPRESENT FABRICATION OF STRUCTURAL ENGINEER CERTIFIED OR STAMPED DOCUMENTS.



# DAKOTA

# COUGARS



COURSE < T.O.L. 3 7:23 3 T.O.L. ENGLER  
 2 DOWN 1 TO GO 10 40 BALL ON 3 QTR 14

**OPTIONS: BLANK/STATIC ADVERTISING/ STATIC SLOGAN**

- Arched Truss w/ Routed Aluminum Logo and Letters  
DA-1006-32  
4' high x 32' wide
- Daktronics Sound System w/ logo  
SS-1500HD-D  
6' high x 8' wide
- Daktronics Video Display  
LVX-15SMD-288x504  
Active Area: 14.4' x 25.2'  
Side Panels (NonBacklit):  
14.4' x 3.4' @2
- Football Scoreboard  
FB-2037-W/PV w/ TNMCs  
4' high x 32' wide
- Panel (NonBacklit)  
3' high x 32' wide

PRODUCTION READY ARTWORK NEEDED FOR:  
- School Logo

**DAKOTA HIGH SCHOOL**

MACOMB, MI

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05/13/2022 (REV 1; 07/29/2022) Concept Dakota HS\_MI Football FB-2037 LVX (2)



**DAKTRONICS QUOTE # 692287-3-1**

Chippewa Valley Schools  
 Laura Harrington  
 19120 Cass Ave  
 Clinton Township, MI USA 48038  
 Phone: (586)723-2152  
 Fax: (586)723-2128  
 Email: lharrington@cvs.k12.mi.us

28/Jul/2022  
 Quote valid for: 120 days  
 Terms: 30% with the order, 60% Payment  
 before shipment, 10% Net 30 days from  
 shipment  
 Subject to Credit Review  
 FCA: DESTINATION  
 Delivery: Call for Production Time

Reference: Chippewa Valley High School Outdoor Video-Omnia Partners Contract #R220601

Item No.	Model	Description	Qty	Price
1	LVX-2160-288X504-15HD-MR-LT-32, 14.4' x 3.4' Ad Panels	Daktronics Live Video Display  Matrix: 288 lines by 504 columns Line Spacing: 15mm LED Color: RGB-- 281 Trillion Colors Cabinet Dimensions: 14' 5" H X 32' 0" W X 0' 11" D (Approx. Dimensions) Max Power: 15935 watts/display Weight: Unpackaged 4460 lbs per display; Packaged 5350 lbs per display	1	\$262,774.00
	Daktronics System Installation Drawings >100	Attachment support system drawings	1	
	Daktronics System Electrical Drawings >100	Power and control system drawings	1	
	Additional Mounting Hardware - LVX, DVXMC	Enough parts for 1 section - 2 pole application; Increase quantity as necessary for additional sections/poles	2	
	Control-1 video input (Primary Player & Processor Only) w/ Laptop for All Sport@ Pro	Standard Definition or High Definition (1080p); 1 video input for All Sport@ Pro	1	
	Outdoor Scoreboard Radio Communication (Transmitter)	Frequency of 2.4 GHz	1	
	All Sport@ Pro - Football/Soccer/Lacrosse	Software installed on one computer	1	
	W-1489	Fiber Optic Cable; 50 µm Multimode; 6 Fiber with non-terminated ends	1000	
	DA-1006-32 for SS1500HD with Non-Backlit Lettering and Screen Backing	Arch Truss; Alum, 4ft tall x 12ft long @2 w/ 50% Non-Backlit Lettering/Logo & Screen Backing.  Cabinet Dimensions: 4' 0" H X 12' 0" W X 0' 3" D (Approx. Dimensions) Weight: Unpackaged 375 lbs per display; Packaged 750 lbs per display	1	
	Outdoor Non-Backlit 3' 0" x 32' 0" Horizontal	Ad Panel, Above or Below Display  Cabinet Dimensions: 3' 0" H X 32' 0" W X 0' 8" D Weight: Packaged 308 lbs per display	1	



# DAKTRONICS QUOTE # 692287-3-1

Additional Mounting Hardware - Outdoor Scoreboard	Enough parts for 1 section – 2 pole application; Increase quantity as necessary for additional sections/poles	1
FB-2037-W-PV-F	PanaView® Football Scoreboard; Scoreboard Color: Cherry Red (50810); Caption Color: White (7725-10) Cabinet Dimensions: 4' 0" H X 32' 0" W X 0' 8" D (Approx. Dimensions) Digit Type: PANAVIEW Digit Color: WHITE Weight: Packaged 750 lbs per display	1
DAK Score App with All Sport® MX-1 Mobile Scoring Kit	DAK Score App with All Sport® MX-1 Mobile Scoring Kit and Gen VI Radio Transmitter	1
Radio Receiver	Frequency of 2.4 GHz	1
TNMC_8x48_White LED (34mm)	8x48-34mm LED Team Name Message Center; Set of 2; White LED's Digit Color: WHITE Weight: Unpackaged 120 lbs per display; Packaged 250 lbs per display	1
12VDC Trumpet Horn	For Outdoor Scoreboards	1
SS1500HD	Sportsound 1500HD Sound Cabinet *BLACK*, Mesh Color: _____	1
SSR-100-NW	Sportsound Rack 100 that includes: 10Ch analog mixer and input/output panel for easy plug and play operation, XLR cables, and Laptop/MP3 interface unit. SSR-100 can use up to 2 wireless components (wireless components sold separately).	1
Wireless Microphone Handheld Package	Wireless microphone handheld package includes: wireless receiver, handheld transmitter w/ SM58 mic, power supply, 1/2 wave antennas, rack mount kit, zippered accessory bag, and AA alkaline batteries	1
Wireless Bodypack Microphone System - Referees	Wireless Bodypack Microphone System for Referees. Includes: Receiver, Bodypack Transmitter with Black Pouch, Shure MX150B/O- TQG Lavalier Microphone with Clip, Windscreen, Case, Headworn Microphone, Antenna Combiner Kit for Dual Wireless Systems, and Daktronics In- Line Referee Mute Switch.	1
SSR-AM	Sportsound Announcers Mixer, 2Ch Tabletop, Microphone and MP3 Inputs, Includes Single-Muff Headset, 1/8"to1/8" stereo cable, and XLR output cable. Power Supply Included.	1
Fiber Conversion Box w/ Analog Backup	Fiber conversion box converts the analog audio signal from the source equipment into fiber optic signal to the sound system. Box includes analog backup switch.	1
W-1615	Cable, Audio Signal, 1 pair shielded 22 AWG, 1000' spool	1000

# DAKTRONICS QUOTE # 692287-3-1

Labor; Field Technician, Audio System	Regional Field Service Technician Labor which includes final termination of audio cables, audio system commissioning, and customer operation training	1
FREIGHT	Shipping to site via Independent Carrier (flatbed trailer). Crane or telehandler required for unloading.	1
<b>Services</b>		
2 G5C5-W	Five Year Warranty - Parts Coverage - G5G5	1
3 G1C1-W	One Year Warranty - Parts Coverage - G1G1 (Audio)	1
Standard Video with SCS One-on-One Webinar Training		1
Custom RTD Frames -- Single Logo Background	Custom Logo RTD Frames. 1-3 RTD Frames	2
Team Spirit Vol.1 Animations Starter Package	Personalized Package - Your School Colors, Mascot/Logo - 20 Pre-Selected Popular/Essential Animations Included	1

**Total Price Excluding Applicable Tax:**

**\$262,774.00**

Please reference listed sales literature: DD1457903 for DA-1006-32 for SS1500HD with Non-Backlit Lettering and Screen Backing, DD1521532 for SS1500HD, DD1628383 for G5C5-W, DD1696958 for TNMC\_8x48\_White LED (34mm), DD1923154 for Control-1 video input (Primary Player & Processor Only) w/ Laptop for All Sport@ Pro, DD2563729 for Custom RTD Frames -- Single Logo Background, DD2629816 for SSR-100-NW, DD2631088 for Fiber Conversion Box w/ Analog Backup, DD3638244 for SSR-AM, DD3872864 for LVX-2160-288X504-15HD-MR-LT-32, 14.4' x 3.4' Ad Panels, DD3888368 for DAK Score App with All Sport@ MX-1 Mobile Scoring Kit, SL-02374 for G1C1-W, SL-04370 for Outdoor Scoreboard Radio Communication (Transmitter), SL-04370 for Radio Receiver

Please reference listed shop drawings: DD2254247 for Fiber Conversion Box w/ Analog Backup, DWG-01143675 for SSR-100-NW, DWG-752494 for SS1500HD

# DAKTRONICS QUOTE # 692287-3-1

## Leasing Program

If your purchase exceeds \$25,000, you may qualify for our leasing program allowing you more flexibility to spread out the cost of your Daktronics display over a period up to five (5) years. Benefits of our leasing program include fixed rate financing, non-appropriation clause, no prepayment penalty, and customizable payment schedules. Plus, at the end of the lease, the equipment is yours to keep with no additional balloon payments.

### Sample payment options as follows:

\$50,000 in total equipment cost = \$10,700 per year

\$100,000 in total equipment cost = \$21,199 per year

\$250,000 in total equipment cost = \$52,899 per year

\*\*Payments based on 5 year/annual payment in advance structure. Leasing is subject to credit approval and agreed upon documentation with Daktronics lending partner. Contact your Daktronics representative for additional options and details.

### Exclusions:

- Electrical Installation
- Structure
- Power
- Engineering Certification
- Labor to Pull Signal Cable
- Taxes
- Front End Equipment

- Physical/Mechanical Installation
- Foundation
- Hoist
- Signal Conduit
- Applicable Permits
- Electrical Switch Gear or Distribution Equipment

Unless expressly stated otherwise in this Quote # 692287-3 Rev 1 or the attachments, if Daktronics performs installation of the Equipment, the price quoted does not include the following services pertaining to physical installations: digging of footings (including dirt removal), any materials fabrication, installation of steel cages, rebar, or bolt attachments, or pouring and finishing of concrete footings. Those services may be provided for an additional cost beyond the quoted price. Purchaser shall be fully responsible for any and all additional costs plus overhead in the event anything unexpected of any nature whatsoever is found while digging the footings including but are not limited to rock, water, utility lines, pipes or any other unforeseen circumstance. The Purchaser acknowledges and agrees that it is fully responsible for all site conditions.

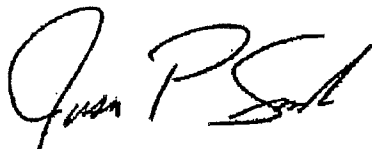
Prices and charges are subject to change by Daktronics at any time before the final agreement between the parties is effective. Ship Date will be determined after customer purchase order is received or agreement is signed or otherwise effective, shop drawings are approved (if required) and down payment is received (if required).

### Installation Responsibilities:

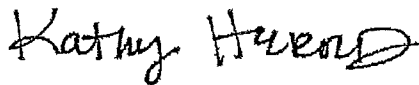
If applicable please reference Attachment A for Installation Responsibilities.

### Ad/ID Copy Approval Process

Customer shall provide digital artwork for advertising and identification panels, conforming to Daktronics' graphic file standards, at the time of order. Daktronics will create a proof of provided artwork and require approval of that proof three weeks prior to the initial anticipated ship date. Advertising and identification panels not approved in time, will be shipped without copy in Daktronics' standard finish.



Jason Snook  
PHONE: 734-476-1304  
FAX: 605-697-4746  
EMAIL: Jason.Snook@daktronics.com



Kathy Herold  
PHONE: 605-692-0200  
FAX: 605-692-0381  
EMAIL: Kathy.Herold@daktronics.com

### Terms And Conditions:

The Terms and Conditions which apply to this order available on request.

SL-02374 Standard Warranty and Limitation of Seller's Liability ([www.daktronics.com/terms\\_conditions/SL-02374.pdf](http://www.daktronics.com/terms_conditions/SL-02374.pdf))

SL-02375 Standard Terms and Conditions of Sale ([www.daktronics.com/terms\\_conditions/SL-02375.pdf](http://www.daktronics.com/terms_conditions/SL-02375.pdf))

SL-07862 Software License Agreement ([www.daktronics.com/terms\\_conditions/SL-07862.pdf](http://www.daktronics.com/terms_conditions/SL-07862.pdf))

### Acceptance:

The parties acknowledge and agree that the agreement (the "Agreement") is comprised of the terms and conditions contained within this quote and any attachments thereto, along with the documents at the website addresses above. Purchaser hereby agrees to purchase the equipment as defined in the Agreement. Purchaser acknowledges having had the opportunity and means to review the Agreement. The Agreement represents the entire agreement of the parties and supersedes any previous understanding or agreement. The Undersigned has actual authority to execute this document and Daktronics is relying on such authority. Purchaser acknowledges and agrees to the above, as evidenced by its attestation below.

Customer Signature

Print Name

Date

Title

Daktronics, Inc.  
201 Daktronics Drive  
Brookings, SD 57006 USA  
[www.daktronics.com](http://www.daktronics.com)

Quote # 692287-3 Rev 1

Page 4 of 5



# DAKTRONICS QUOTE # 698388-3-0

Chippewa Valley Schools  
 Laura Harrington  
 19120 Cass Ave  
 Clinton Township, MI USA.48038  
 Phone: (586)723-2152  
 Fax: (586)723-2128  
 Email: lharrington@cvs.k12.mi.us

14/Jul/2022  
 Quote valid for: 120 days  
 Terms: 30% with the order, 60% Payment  
 before shipment, 10% Net 30 days from  
 shipment  
 Subject to Credit Review  
 FCA: DESTINATION  
 Delivery: Call for Production Time

Reference: Dakota High School Outdoor Video-Omnia Partners Contract #R220601

Item No.	Model	Description	Qty	Price
1	LVX-2160-288X504-15HD-MR-LT-32, 14.4' x 3.4' Ad Panels	<b>Daktronics Live Video Display</b>  Matrix: 288 lines by 504 columns Line Spacing: 15mm LED Color: RGB - 281 Trillion Colors Cabinet Dimensions: 14' 5" H X 32' 0" W X 0' 11" D (Approx. Dimensions) Max Power: 15935 watts/display Weight: Unpackaged 4460 lbs per display; Packaged 5350 lbs per display	1	\$262,774.00
	Daktronics System Installation Drawings >100	Attachment support system drawings	1	
	Daktronics System Electrical Drawings >100	Power and control system drawings	1	
	Additional Mounting Hardware - LVX, DVXMC	Enough parts for 1 section - 2 pole application; Increase quantity as necessary for additional sections/poles	2	
	Control-1 video input (Primary Player & Processor Only) w/ Laptop for All Sport@ Pro	Standard Definition or High Definition (1080p); 1 video input for All Sport@ Pro	1	
	Outdoor Scoreboard Radio Communication (Transmitter)	Frequency of 2.4 GHz	1	
	All Sport@ Pro - Football/Soccer/Lacrosse	Software installed on one computer	1	
	W-1489	Fiber Optic Cable; 50 µm Multimode; 6 Fiber with non-ferminated ends	1000	
	DA-1006-32 for SS1500HD with Non-Backlit Lettering and Screen Backing	Arch Truss; Alum, 4ft tall x 12ft long @2 w/ 50% Non-Backlit Lettering/Logo & Screen Backing.  Cabinet Dimensions: 4' 0" H X 12' 0" W X 0' 3" D (Approx. Dimensions) Weight: Unpackaged 375 lbs per display; Packaged 750 lbs per display	1	
	Outdoor Non-Backlit 3' 0" x 32' 0" Horizontal	Ad Panel, Above or Below Display  Cabinet Dimensions: 3' 0" H X 32' 0" W X 0' 8" D Weight: Packaged 308 lbs per display	1	





# DAKTRONICS QUOTE # 698388-3-0

Additional Mounting Hardware - Outdoor Scoreboard	Enough parts for 1 section – 2 pole application; Increase quantity as necessary for additional sections/poles	1
FB-2037-W-PV-F	PanaView® Football Scoreboard; Scoreboard Color: Navy Blue (42111); Caption Color: White (7725-10) Cabinet Dimensions: 4' 0" H X 32' 0" W X 0' 8" D (Approx. Dimensions) Digit Type: PANAVIEW Digit Color: WHITE Weight: Packaged 750 lbs per display	1
DAK Score App with All Sport® MX-1 Mobile Scoring Kit	DAK Score App with All Sport® MX-1 Mobile Scoring Kit and Gen VI Radio Transmitter	1
Radio Receiver	Frequency of 2.4 GHz	1
TNMC_8x48_White LED (34mm)	8x48-34mm LED Team Name Message Center; Set of 2; White LED's	1
12VDC Trumpet Horn	For Outdoor Scoreboards	1
SS1500HD	Sportsound 1500HD Sound Cabinet *BLACK*, Mesh Color: _____	1
SSR-100-NW	Sportsound Rack 100 that includes: 10Ch analog mixer and input/output panel for easy plug and play operation, XLR cables, and Laptop/MP3 interface unit. SSR-100 can use up to 2 wireless components (wireless components sold separately).	1
Wireless Microphone Handheld Package	Wireless microphone handheld package includes: wireless receiver, handheld transmitter w/ SM58 mic, power supply, 1/2 wave antennas, rack mount kit, zippered accessory bag, and AA alkaline batteries	1
Wireless Bodypack Microphone System - Referees	Wireless Bodypack Microphone System for Referees. Includes: Receiver, Bodypack Transmitter with Black Pouch, Shure MX150B/O- TQG Lavalier Microphone with Clip, Windscreen, Case, Headworn Microphone, Antenna Combiner Kit for Dual Wireless Systems, and Daktronics In- Line Referee Mute Switch.	1
SSR-AM	Sportsound Announcers Mixer, 2Ch Tabletop, Microphone and MP3 Inputs, Includes Single-Muff Headset, 1/8"to1/8" stereo cable, and XLR output cable. Power Supply Included.	1
Fiber Conversion Box w/ Analog Backup	Fiber conversion box converts the analog audio signal from the source equipment into fiber optic signal to the sound system. Box includes analog backup switch.	1
W-1615	Cable, Audio Signal, 1 pair shielded 22 AWG, 1000' spool	1000
Labor; Field Technician, Audio System	Regional Field Service Technician Labor which includes final termination of audio cables, audio system commissioning, and customer operation training	1

# DAKTRONICS QUOTE # 698388-3-0

FREIGHT	Shipping to site via Independent Carrier (flatbed trailer). Crane or telehandler required for unloading.	1	
<b>Services</b>			
2	G5C5-W	Five Year Warranty - Parts Coverage - G5G5	1
3	G1C1-W	One Year Warranty - Parts Coverage - G1G1 (Audio)	1
	Standard Video with SCS One-on-One Webinar Training		1
	Custom RTD Frames -- Single Logo Background	Custom Logo RTD Frames. 1-3 RTD Frames	2
	Team Spirit Vol.1 Animations Starter Package	Personalized Package - Your School Colors, Mascot/Logo - 20 Pre-Selected Popular/Essential Animations Included	1

**Total Price Excluding Applicable Tax: \$262,774.00**

Please reference listed sales literature: DD1457903 for DA-1006-32 for SS1500HD with Non-Backlit Lettering and Screen Backing, DD1521532 for SS1500HD, DD1628383 for G5C5-W, DD1696958 for TNMC\_8x48\_White LED (34mm), DD1923154 for Control-1 video Input (Primary Player & Processor Only) w/ Laptop for All Sport@ Pro, DD2563729 for Custom RTD Frames -- Single Logo Background, DD2629816 for SSR-100-NW, DD2631088 for Fiber Conversion Box w/ Analog Backup, DD3638244 for SSR-AM, DD3872864 for LVX-2160-288X504-15HD-MR-LT-32, 14.4' x 3.4' Ad Panels, DD3888368 for DAK Score App with All Sport@ MX-1 Mobile Scoring Kit, SL-02374 for G1C1-W, SL-04370 for Outdoor Scoreboard Radio Communication (Transmitter), SL-04370 for Radio Receiver

Please reference listed shop drawings: DD2254247 for Fiber Conversion Box w/ Analog Backup, DWG-01143675 for SSR-100-NW, DWG-752494 for SS1500HD



# DAKTRONICS QUOTE # 698388-3-0

## Leasing Program

If your purchase exceeds \$25,000, you may qualify for our leasing program allowing you more flexibility to spread out the cost of your Daktronics display over of a period up to five (5) years. Benefits of our leasing program include fixed rate financing, non-appropriation clause, no prepayment penalty, and customizable payment schedules. Plus, at the end of the lease, the equipment is yours to keep with no additional balloon payments.

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\$100,000 in total equipment cost = \$21,199 per year

\$250,000 in total equipment cost = \$52,899 per year

\*\*Payments based on 5 year/annual payment in advance structure. Leasing is subject to credit approval and agreed upon documentation with Daktronics lending partner. Contact your Daktronics representative for additional options and details.

### Exclusions:

- Electrical Installation
- Structure
- Power
- Engineering Certification
- Labor to Pull Signal Cable
- Taxes
- Front End Equipment

- Physical/Mechanical Installation
- Foundation
- Hoist
- Signal Conduit
- Applicable Permits
- Electrical Switch Gear or Distribution Equipment

Unless expressly stated otherwise in this Quote # 698388-3 Rev 0 or the attachments, if Daktronics performs installation of the Equipment, the price quoted does not include the following services pertaining to physical installations: digging of footings (including dirt removal), any materials fabrication, installation of steel cages, rebar, or bolt attachments, or pouring and finishing of concrete footings. Those services may be provided for an additional cost beyond the quoted price. Purchaser shall be fully responsible for any and all additional costs plus overhead in the event anything unexpected of any nature whatsoever is found while digging the footings including but are not limited to rock, water, utility lines, pipes or any other unforeseen circumstance. The Purchaser acknowledges and agrees that it is fully responsible for all site conditions.

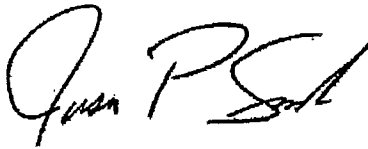
Prices and charges are subject to change by Daktronics at any time before the final agreement between the parties is effective. Ship Date will be determined after customer purchase order is received or agreement is signed or otherwise effective, shop drawings are approved (if required) and down payment is received (if required).

### Installation Responsibilities:

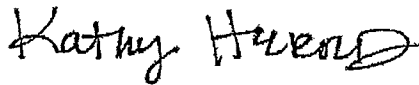
If applicable please reference Attachment A for Installation Responsibilities.

### Ad/ID Copy Approval Process

Customer shall provide digital artwork for advertising and identification panels, conforming to Daktronics' graphic file standards, at the time of order. Daktronics will create a proof of provided artwork and require approval of that proof three weeks prior to the initial anticipated ship date. Advertising and identification panels not approved in time, will be shipped without copy in Daktronics' standard finish.



Jason Snook  
PHONE: 734-476-1304  
FAX: 605-697-4746  
EMAIL: Jason.Snook@daktronics.com



Kathy Herold  
PHONE: 605-692-0200  
FAX: 605-692-0381  
EMAIL: Kathy.Herold@daktronics.com

### Terms And Conditions:

The Terms and Conditions which apply to this order available on request.

- SL-02374 Standard Warranty and Limitation of Seller's Liability ([www.daktronics.com/terms\\_conditions/SL-02374.pdf](http://www.daktronics.com/terms_conditions/SL-02374.pdf))
- SL-02375 Standard Terms and Conditions of Sale ([www.daktronics.com/terms\\_conditions/SL-02375.pdf](http://www.daktronics.com/terms_conditions/SL-02375.pdf))
- SL-07862 Software License Agreement ([www.daktronics.com/terms\\_conditions/SL-07862.pdf](http://www.daktronics.com/terms_conditions/SL-07862.pdf))

### Acceptance:

The parties acknowledge and agree that the agreement (the "Agreement") is comprised of the terms and conditions contained within this quote and any attachments thereto, along with the documents at the website addresses above. Purchaser hereby agrees to purchase the equipment as defined in the Agreement. Purchaser acknowledges having had the opportunity and means to review the Agreement. The Agreement represents the entire agreement of the parties and supersedes any previous understanding or agreement. The Undersigned has actual authority to execute this document and Daktronics is relying on such authority. Purchaser acknowledges and agrees to the above, as evidenced by its attestation below.

Customer Signature

Date

Print Name

Title

# OMNIA<sup>®</sup>

PARTNERS



## Scoreboards, Electronic Signs, Installation, Related Products, and Services Executive Summary

**Lead Agency:** Region 4 Education Service Center (ESC)    **Solicitation:** 22-06

**RFP Issued:** December 1<sup>st</sup>, 2021

**Pre-Proposal Date:** PRE-PROPOSAL DATE

**Response Due Date:** January 11<sup>th</sup>, 2022

**Proposals Received:** 2

### **Awarded to:**

Region 4 Education Service Center issued RFP 22-06 on December 1<sup>st</sup>, 2021, to establish a national cooperative contract for Scoreboards, Electronic Signs, Installation, Related Products, and Services.

The solicitation included cooperative purchasing language in Sections I. Scope of Work.

Region 4 ESC, as the Principal Procurement Agency, defined in Appendix D, Exhibit A, has partnered with OMNIA Partners, Public Sector (“OMNIA Partners”) to make the resultant contract (also known as the “Master Agreement” in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through OMNIA Partners’ cooperative purchasing program. Region 4 ESC is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a “Participating Public Agency”) and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Cooperative Purchasing Agreement, a form of which is attached hereto on Appendix D, or as otherwise agreed to. Appendix D contains additional information about OMNIA Partners and the cooperative purchasing program.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Region 4 Education Service Center website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate — New Orleans, LA

- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- South Carolina website/newsletter (get from Chris White)
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT
- Kennebec ME Journal

On January 11<sup>th</sup>, 2022, proposals were received from the following offerors:

- Daktronics
- Electro-Mech

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with Daktronics and proceeding with contract award upon successful completion of negotiations.

Geographic Preferences: No geographic preferences were included in the evaluation of the responses.

Region 4 Education Service Center, OMNIA Partners, and Daktronics successfully negotiated a contract, and the Region 4 Education Service Center executed the agreement with a contract effective date of May 1<sup>st</sup>, 2022.

Diversity Certification:

Contract includes:

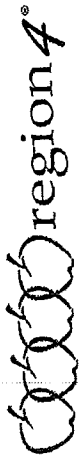
- Supplier provided federal funds certifications which are available on the OMNIA Partners website for review.

Term:

Initial three (3) year agreement from May 1<sup>st</sup>, 2022, through April 30<sup>th</sup>, 2025, with the option to renew for two (2) additional one-year periods through April 30<sup>th</sup>, 2027.

Pricing/Discount:

- Pricing for standard services/installation.
- 10% discount on all standard catalog scoreboards, electronic signs, accessories, and audio products.



**Bid Tab Summary**

**RFP # 22-06 Scoreboards,  
Electronic Signs, Installation,  
Related Products, and Services**

Description	Total Weighted Value	Daktronics, Inc.	Electro-Mech Scoreboard Co.
Products/Pricing	40	38	32
Performance Capability	25	27	25
Qualification & Experience	25	18	14
Value Add	10	7	6
Total	100	90	77

It is recommended that the following contract award be made:

Contract  
Scoreboards, Electronic Signs, Installation, Related Products, and Services  
Award  
Daktronics, Inc.



To: Board of Directors  
From: Robert Zingelmann  
Date: February 22, 2022  
Subject: Recommendation of Contract Award

Region 4 ESC held a RFP opening on February 22, 2022 for RFP # 22-06 for Scoreboards, Electronic Signs, Installation, Related Products, and Services. There were two (2) proposals submitted:

- Daktronics, Inc.
- Electro-Mech Scoreboard Co.

After careful review of all proposals, the Evaluation Team has determined that one (1) company demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

**CONSIDERATION**

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

**RECOMMENDATION**

The Evaluation Team recommends the following companies for award based on their response:

<b>Contract</b>	<b>Vendor</b>	<b>Term of Contract</b>
Scoreboards, Electronic Signs, Installation, Related Products, and Services	Daktronics, Inc.	(3) years with option of (2) one year renewals

Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary



To: Deborah Bushnell  
Contract Manager

From: Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services

Date: February 22, 2022

Subject: Approval of Contract Award

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC) on February 22, 2022, the following contract was approved as presented:

- **Scoreboards, Electronic Signs, Installation, Related Products, and Services**
  - Daktronics, Inc.

Contract is effective May 1, 2022. If you have any questions, please let me know.



AGENDA ITEM

Approval of contract award for scoreboards, electronic signs, installation, related products, and services.

BACKGROUND INFORMATION/ADMINISTRATIVE CONSIDERATIONS

The Region 4 Board of Directors awards contracts, each with an initial term and annual renewals, for use by Region 4 ESC and the membership of OMNIA Partners, Public Sector. The products and/or services solicited were advertised, evaluated and awarded in accordance with Texas purchasing laws.

The Administration has reviewed the recommendation for award associated with the RFP and has determined that awarding the following companies a contract represents the best overall value to Region 4 and the membership of OMNIA Partners, Public Sector.

<b>Contract</b>	<b>Vendor</b>	<b>Term of Contract</b>
Scoreboards, Electronic Signs, Installation, Related Products, and Services	Daktronics, Inc.	(3) years with option of (2) one-year renewals

RECOMMENDED MOTION

I move that the Board approve a (3) year contract with the option of (2) one-year renewals for scoreboards, electronic signs, installation, related products, and services as presented.

CONTACT

Pam Wells  
Robert Zingelmann

## Harrington, Laura

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**From:** Gabrielle Flowers <gabrielle.flowers@omniapartners.com>  
**Sent:** Tuesday, August 2, 2022 10:16 AM  
**To:** Harrington, Laura  
**Subject:** OMNIA Partners Voicemail Follow Up

CAUTION: This email originated from outside your organization. Exercise caution when opening attachments or clicking links, especially from unknown senders.

Hello Laura,

I just left you a voicemail. My name is Gabrielle, I wanted to introduce myself as your dedicated OMNIA Partners Member Development Manager. I am available to help maximize your budget, connect you directly with over 350+ cooperative contracts and curate a contract list that suits your immediate needs.

The great news is that your agency is already participating with OMNIA Partners, the largest cooperative purchasing organization in the nation. Your agency's participating ID is: 941159. With this participation, you have access to all contracts in our cooperative portfolio. There is no cost or commitment, and your registration never expires!

I would love to connect to discuss how I can be a resource to you and your team moving forward. Let me know a good date and a few times and I will be more than happy to put it on the calendar. I look forward to working with you in the future. Have a wonderful day!

**Gabrielle Flowers**  
Member Development Manager  
OMNIA Partners, Public Sector - Michigan, Kansas  
629-231-3875 Office



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